

## Creative Acquisition Budget Techniques for the States

1. How does your State deal with budget reductions such as Utah has gone from \$10 million to \$6 million for new equipment?  
**Utah has extended the life cycle of its trucks from 14 years to 16 years and adjusted the depreciation to reflect this. Also we are relying more on leasing equipment as that is paid for out of the maintenance station's budget instead of the capital purchase budget.**
2. Does your State do anything with 3<sup>rd</sup> party financing, if so how do you accomplish this?  
**Utah does not use any 3<sup>rd</sup> party financing for the purchase of equipment.**
3. Does your State lease equipment or participate in a buyback program, also what are the prices you are getting for the different pieces of equipment?  
**Skid Steer Loaders-The machines are Caterpillar Model 246C. We have 7 of these. We trade these out every year.**  
**Backhoes- The machines are a Case 580 Super N. We have 28 of these. We trade these out every year.**  
**3 cubic yard loaders-The machines are John Deere Model 544K. We have 24 of these. We trade these out every year.**  
**3 ¼ cubic yard loaders-The machines are John Deere Model 624K. We have 2 of these. We trade these out every year.**  
**John Deere Farm Tractors- These are a yearly rental, we have 30 of these.**
4. Is there anything else your DOT is doing creatively with equipment you feel could be of value to other states?  
**Graders- The machines are a John Deere 772GP and Cat 140M 6x6 and 160M 6x6. We have 7 of these machines. We trade out the John Deere's every year and the Cat's every 5 years. The cost of these machines is paid for by the maintenance stations and not out of the equipment capital purchase budget.**